



Welcome to the Summer Edition of the Midstate Communications Newsletter. Recently we celebrated our 17<sup>th</sup> birthday making us one of the longest-serving Communications Companies in the region.

We are taking this opportunity to update you with news about some of the current offers and updated products we are currently offering.

We are pleased to announce we have sourced a new supplier for most of our peripheral equipment such as headsets, conference phones and payphones, giving us a wider range of products at more competitive prices.

We hope you find the newsletter helpful and if you would prefer to receive future editions through e-mail please contact us at [service@midstate.com.au](mailto:service@midstate.com.au) with your request.

## FREE INSTALLATION\* on any Ericsson BusinessPhone System

Yes that's right. For a limited time, when you purchase a new Ericsson BusinessPhone System from one of Telstra Business Systems Solutions and Services Partners, we will give you the system installation for FREE. This means:

- ☑ Fixed digital and VoIP handsets – installed FREE
- ☑ PSTN, ISDN and VoIP trunk cards – installed FREE
- ☑ Voicemail and Auto Attendant – installed FREE
- ☑ System programming – FREE

## Summer Storms

Summer is knocking on the door again and with it comes the worst time of the year for lightning and power related breakdowns for phone systems. We offer many solutions for battery backup and the prevention of lightning strikes and power surges.

Lightning strikes and power surge related breakdowns often destroy vital components and sometimes in extreme cases, can completely destroy a phone system. In this day and age a large amount of contact with your customers is carried out over the phone and any down time to your phone system is costly both in terms of revenue and reputation.



Much of this damage and inconvenience can be avoided by utilising some of the options we can supply below:

- 3 Stage lightning protection for incoming lines.
- UPS / Battery Backup for blackouts and brownouts.
- In-line Surge Protection for any spikes or surges directly from mains power.

Please feel free to contact us to discuss any of your power protection needs.

### How to contact us:

Phone: 6361 6361

Fax: 6361 6313

Email: [service@midstate.com.au](mailto:service@midstate.com.au)

Website: [www.midstate.com.au](http://www.midstate.com.au)

### Plantronics – CS-70



- Totally wireless solution - no headset cables
- Lightweight and sophisticated over-the-ear design delivers all-day wearing comfort
- Approx 6 hrs talk time
- Up to 100 metres range
- Fast battery recharge
- One-step remote answering (Requires HL10)
- HL10 lifter compatible (Optional - Works Without Lifter If Required)
- DECT 6.0 technology provides best-in-class audio quality
- Discreet Voice Tube assures sound quality and comfort
- 1-Year Warranty

### Plantronics – CS-351



- Totally wireless solution - no headset cables
- Over-the-head, comfortable design for all-day use
- Extended hands-free talk time up to 10 full hours
- Up to 100 metres range
- Fast battery recharge
- Ensure call privacy with 64-bit digital encryption
- One-step remote answering (Requires HL10)
- HL10 lifter compatible (Optional - Works Without Lifter If Required)
- DECT 6.0 technology provides best-in-class audio quality
- Discreet Voice Tube assures sound quality and comfort
- 1-Year Warranty

### Plantronics – CS-60



- Totally wireless solution - no headset cables
- Fully convertible with 3 wearing styles -Unique behind the neck style; Ear-loop style; Over-the-head style.
- Up to 100m range - up to 50m in a typical office
- Up to 6 hrs talk time
- Fast battery recharge
- IntelliStand senses when the headset is removed or replaced in the base unit to automatically pick-up or end a call (requires HL10 lifter)
- Receive volume control
- Mute button
- Talk button
- HL10 lifter compatible (Optional - Works Without Lifter If Required)
- DECT technology
- 1-Year Warranty



### Ericsson DT292 DECT Handset

- Hands-free speaker function
- Vibrator alert
- Supreme sound quality (Increased Earpiece Volume Levels)
- Voicemail Message Alert / Icon
- Alarm Clock
- Onsite Easy Subscription
- Ergonomic & aesthetic design
- Small and lightweight
- Optional Leather Carry enhanced one-piece belt clip/hook (Not Plastic)
- Optional quick release Security Clip



### Polycom Soundstation SS2

- Full-Duplex Performance / simultaneous 2-way communication
- Echo cancellation & suppression crystal clear conversations
- Integrated keypad
- Award winning design
- Three quality microphones
- Powerful speaker
- 360° room coverage
- Recording facility
- 12 Months Warranty

\* **Note** \* Wireless version also available.



### Polycom Soundstation SS2 EX

- Full-Duplex Performance / simultaneous 2-way communication
- Echo cancellation & suppression for crystal clear conversations
- Two external microphone modules for up to 6 metres of sound capture.
- Integrated keypad
- Award winning design
- Three quality microphones
- Powerful speaker
- 360° room coverage
- Recording facility
- 12 Months Warranty

\* **Note** \* Wireless version also available.

### **5110 Series Online UPS (Battery Backup & Surge Protection)**



Keep your Phone System running during blackouts at the same time as protecting it from power surges and lightning related damage.

The Powerware 5110 uninterruptible power system (UPS) was designed to provide the best UPS power protection against the threats that lurk in public utilities. This line-interactive UPS system delivers the ultimate in power quality, constantly safeguarding your equipment from power outages, surges, sags, brownouts and over-voltage conditions—while also providing varying degrees of power management for additional threats.

If utility power is interrupted, even briefly, the Powerware 5110 transfers to UPS battery power.

- Deliver consistent, clean output with automatic voltage regulation (AVR) that doesn't drain battery power.
- Keeps your Telephone System running during short to medium length blackouts.
- Stay informed of power problems and low battery conditions with audible alarm and remote alarm notification via e-mail or the Web.
- USB port and cable are standard.
- Two year warranty.

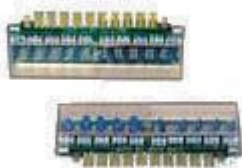
### **Powersmart Surge Board 300 (Heavy Duty Surge Protection)**



Protection against extensive power problems and lightning strikes.

- Six surge protected outlets.
- Wider power outlets fit large power adaptors.
- Very high 66KA surge protection.
- 40db noise filtration.
- Portable surge and lightning protection to protect telephone systems, computer systems, peripherals and point of sale equipment.
- 10 year replacement warranty.

### **KP10 Incoming Phone Line Surge Protection**



Designed for the protection of telephone, data and termination points.

- Telephone and Data Line protection
- Multistage / Over voltage protection.
- Plugs directly into Krone connection block.
- 10 Line and single line protection.